



trusted engineering partner for digital transformation

Business solutions for digital transformation with remote teams

In the age of COVID-19

March, 2020

Agenda



**Business pain
points**

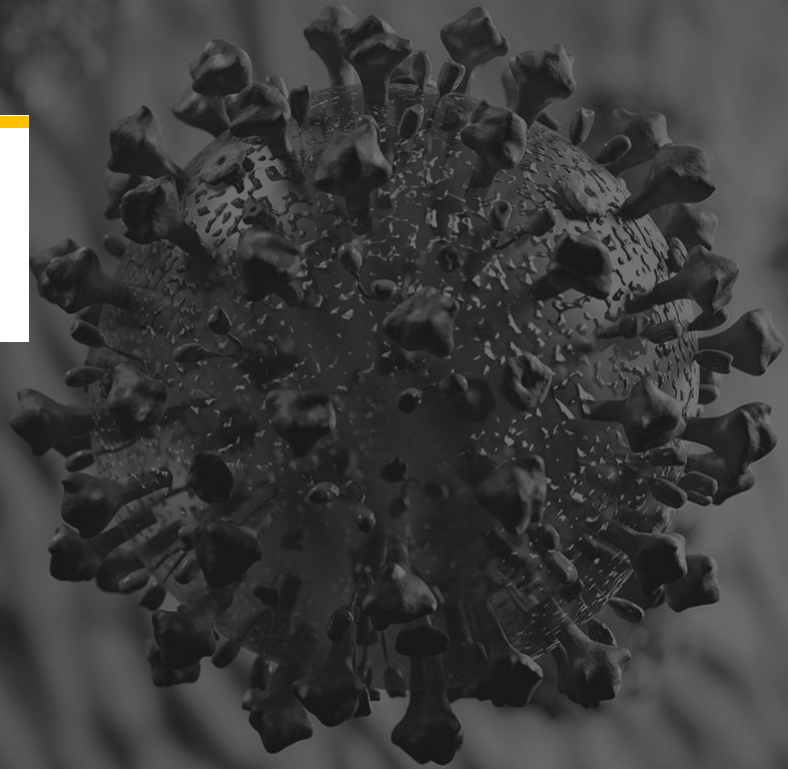


**Proven business
solutions**



**Grid Dynamics
difference**

01 / **Business pain points**



Threats posed by COVID-19 alter modern software development practices

Cornerstones of modern software development



Bottom line: businesses must swiftly adopt to new reality...

... by finding new **cost-effective & reliable solutions** to deliver the same level of innovation using **remote global workforce** and leveraging the **right innovation partners**



02 / **Silver lining: there are proven solutions**

Good news: we have time-tested, proven solutions for collaborative, agile digital transformation projects with global remote teams

We have been doing digital transformation projects at enterprise scale with **remote** collaborative agile **development practices for 14 years**

Predictability. Transparency. Collaboration.

Self-contained agile service delivery teams responsible for business KPIs

Complete set of agile tools and practices for transparent delivery management

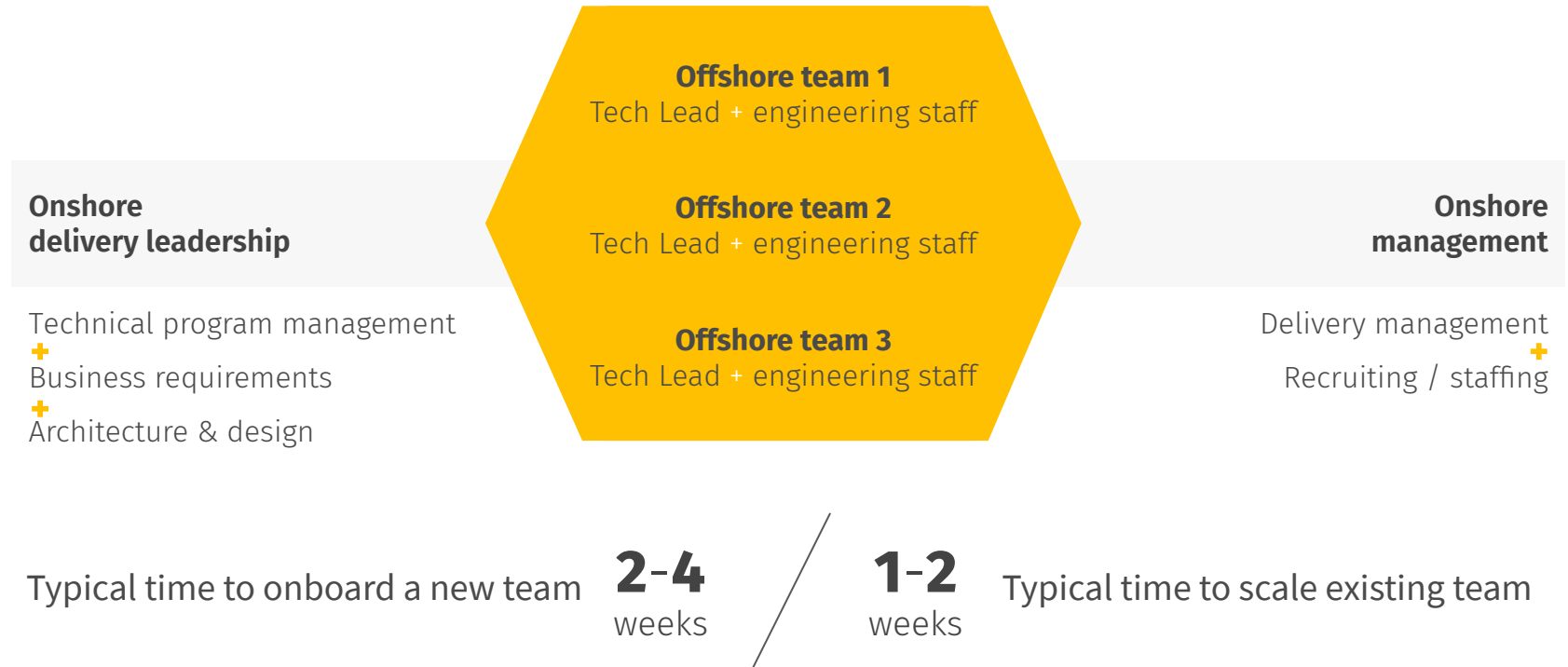
Access to world-top engineering talent pool from Eastern & Central Europe

Mature devops practices and pipelines for incremental, continuous delivery

Integrated PODs with onshore program leadership + offshore engineering

Automated testing, high availability and zero-downtime recovery is built-in

Scalable onshore/offshore delivery teams for projects and programs



High-productivity with remote development is our core expertise from 2006

Work-from-anywhere ready infrastructure

100% cloud ops:
cloud + SaaS + VPN/VDI

WFH-ready home offices:
tools + security + Internet

Full suite of remote tools: Jira,
Slack, Zoom & more

Effective remote agile development process

Global backlog planning &
grooming sessions

Regular sprint iteration demos
with stakeholders

Metrics-based reporting &
real-time dashboards

Right engineering culture

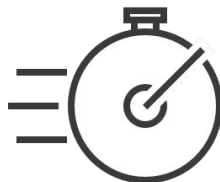
Mature product management
for remote teams

4+ business hours overlap with
USA

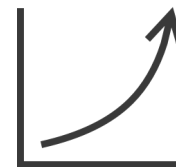
Outcome-based objectives &
rewards



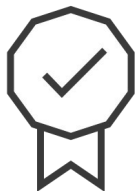
50-75% less
Cost per FTE



4x faster
Staffing



20% higher
Productivity



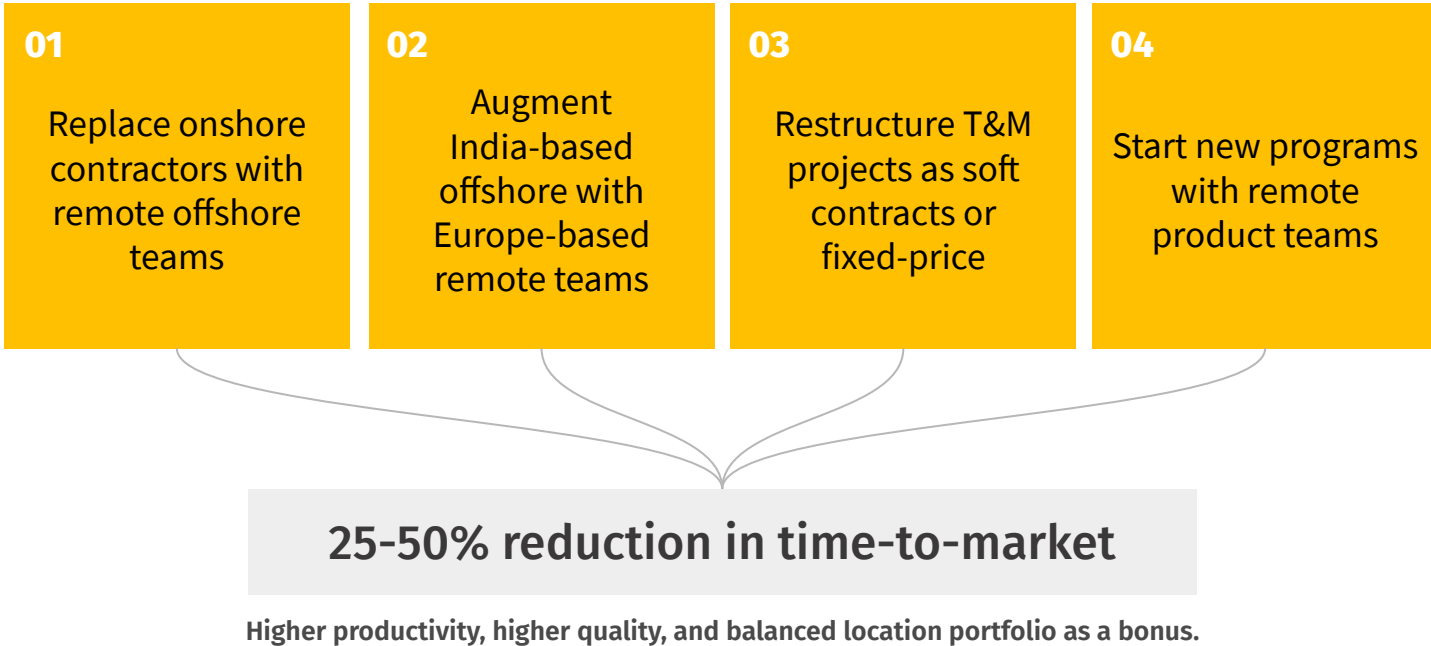
95+% with
MSc & Ph.D.
Qualifications



QA & devops
skills built-in
in Automation

**Better talent, lower cost,
higher productivity than
onsite colocated teams**

Practical business solutions that can be implemented TODAY





03 / **Grid Dynamics** difference



Agile

Leader among mid-size Agile developers in 2019 by Forrester.



Talent

Top 10% talent with skills in cloud, big data, omnichannel interfaces, microservices, and AI/ML.



Culture

14+ years of distributed collaboration culture proven in over 1,000 digital transformation projects.



Cloud

All corporate and project delivery infrastructure is hosted in cloud and accessible from anywhere.



Location

10 offices in the US, Central and Eastern Europe providing safe and productive “work-from-home” environment.



Security

Compliance and security of office and home environments trusted by Fortune-500 US companies.

Agile

Forrester findings:

Grid Dynamics rated **top on** **strategy**

Leader
among mid-size agile developers

FORRESTER®

The Forrester wave™

Midsized Agile Development Service Providers
Q2 2019



Talent

1,500 world-class engineers with digital transformation experience



BigData and streaming



AI/ML use cases



Microservices architecture



Scalability and reliability



Cloud deployment



Progressive web



Native mobile



Open source



and many more...

Culture

A high-performance co-innovation culture is in our DNA.

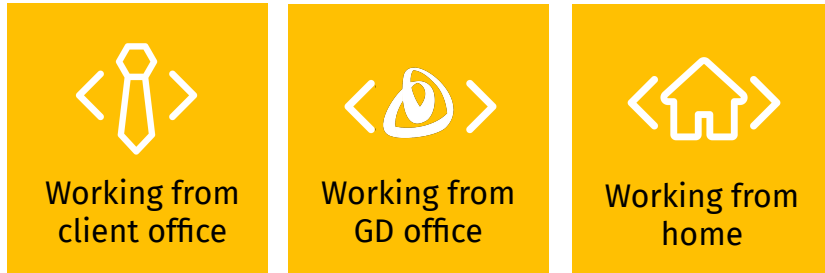
We have always believed in massively distributed systems: distributed applications, distributed infrastructure, and distributed teams. We've hired people and built processes and collaborative best practices around this principle.

Grid Dynamics was born in 2006 in the age of agile, cloud, DevOps, mobile, and big data. Every engineer we've hired and trained has been immersed in DevOps culture and the Agile co-creation approach from Day 1 in the company and knows how to effectively use emerging technologies for digital transformation. We have helped Fortune 500 companies build new digital products and deliver quality experiences for their customers. By growing their top line, we prove the value of digital transformation and innovation. We grow with and for our clients.

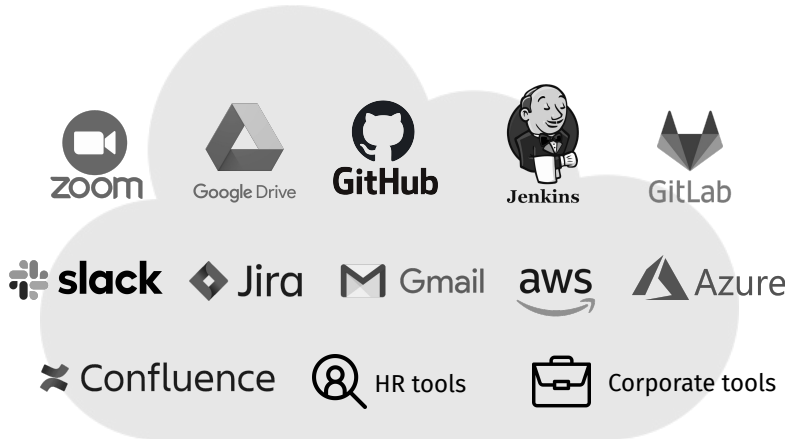
We can help you bring the right culture to your organization and speed up its digital transformation.



Cloud



Engineers can securely access corporate, communication, and project delivery infrastructure from anywhere.



Cloud is in Grid Dynamics' DNA.

We've been working with cloud since inception and moved 10+ Fortune-500 companies to public clouds. All our corporate, communication, and project delivery infrastructure is hosted in the cloud and can be securely accessed from anywhere.



If I founded the company 2 months later, I would've called it "Cloud Dynamics"

Victoria Livschitz,
Founder and EVP of Customer Success

Location

Central & Eastern Europe has significantly better and widely available Work-from-Home infrastructure

- High speed internet
- Uninterrupted utilities
- Home office space
- Grid Dynamics provides laptops to every engineer enabling remote work without interruption

Quote from an article in a leading Indian publication, related to the impact of COVID-19 on IT outsourcing companies in India

“There’s also lots of work that simply cannot be moved to employee homes, either because of security concerns, or because the workloads are too heavy to be dependent on uncertain residential broadband connections”.

The Economic Times, Mar 26, 2020

Security

Fortune-500 US financial services company trusts Grid Dynamics work-from-home and office infrastructure.

Secure connectivity to corporate and client infrastructure over VPN and VDI.

Protected, 2-factor authenticated remote access to industry-proven cloud tools.

Every employee works on the same corporate laptop at home and in the office.

All laptops and other devices comply with company and customer security requirements.

All WHF-relevant ISO 27001:2013 Annex A controls apply

Mature BCDR, Pandemic Contingency, and Work from Home plans, tested for 6+ years.



Grid Dynamics

trusted engineering partner for digital transformation

Thank you!

Grid Dynamics Inc.

500 Executive Parkway,
Suite 520 / San Ramon, CA
+1 650-523-5000
info@griddynamics.com
www.griddynamics.com